



Quarter one 2020 Newsletter

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www.identisys.co.uk

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Start with a bang

We started 2020 with a bang, the New Year threw us straight into new orders as well as completing some ongoing projects with a few repeat customers.

Franco and Luke completed the refurbishment of three T10+ machines, as well as writing some software development for them.

James continued to modify the bespoke laser for a customer in Scotland, we needed to tweak the plate sizes and some of the software to get it perfect for them.

As well as the above we have continued to support one of the largest UK retailers with their S3500 machines across the country.

Support during Coronavirus

Our team are still working, albeit from home. But if you need support for your machines we are still available



to help, call us on 01604 710462 and we will be happy to advise over the phone support as a first instance. When possible we can also use remote access to rectify errors or if needed we are available to visit.

Don't struggle on, just give us a call.

Did you know...?

Our laser plate marker is used at the largest botanical garden in the UK as well as the main botanical garden in Singapore. It is used to print the names of the plants onto metal plates, these plates can be used throughout each site as they are so durable. They continue to look clear and of a high quality despite being exposed to the elements. The size of the plates can be varied and we can tailor the software to meet different requirements, so they could be used across a wide range of sectors including botanical gardens, public farms, zoos, cemeteries and garden centres to name just a few.

If you are interested in seeing an example of a finished plate please email Sarah on schurch@identisys.co.uk or calling 01604 710462 and waiting for the option for 'accounts'.

Otherwise feel free to visit the website to see the full spec; www.identisys.co.uk/product/identlase-apf-automatic-laser-plate-feeder





A big thank you!

A massive thank you from the team at Identisys to our valued customers who have renewed their service and support contracts for another 12 months. We are looking forward to being able to come out and visit you all soon and check over those machines.



Save!

In February we ran a Leap Day offer, this gave our customers an opportunity to save on their machine purchase when they took out a support contract at the same time. In doing this they got the machine, 6 months warranty and 12 months support. The support contract was arranged to run consecutively from the warranty expiry, this meant a full 18 months of cover.

Unsurprisingly the offer was very popular with a number of enquires and a few savvy buyers getting themselves a brilliant deal.

So make sure you're following our social media pages for all the latest news and any relevant offers. Don't miss out!

Coming up...

It's difficult to plan what's coming up in the current climate but one thing on the list for this year will be a video diary of a day with one of our engineers. Keep your eyes peeled.

Talk to us

If you're struggling to find a solution to a printing, embossing or marking problem why not give the problem to us. We have a number of different options available and would be happy to find the right tailor-made solution for you.

Email us on sales@identisys.co.uk or call 01604 710462

